

NOWSHAD.B

Senior retail sales analyst.

Mobile: + 91 81227 11744 Mail to: syedbashagroups@gmail.com



DOHA Light Vehicle Driving License Holder

OBJECTIVE

To achieve excellence, make a positive contribution through my knowledge, skills and personal commitment to the organization, and continuously strive for professional perfection.

PROFESSIONAL QUALIFICATION

10th STD

WORK EXPERIENCE

- | | | |
|--------------|---|---|
| Organization | : | MA Retail Ltd – Bommanahalli - Bangalore. |
| Designation | : | Senior retail sales analyst. |
| Period | : | July 2014 – Till date. |
| Organization | : | AMEER TOURS & TRAVELS - Adugodi - Bangalore. |
| Designation | : | Counter Sales Associate. |
| Period | : | May 2010 – June 2014. |
| Organization | : | MINISTRY OF MUNICIPALITY AND AGRITICAL - Doha Qatar. |
| Designation | : | Filing Clerk. |
| Period | : | June 2009 – March 2010. |
| Organization | : | NIK-NISH RETAIL LTD - Forum Mall - Bangalore. |
| Designation | : | TEAM LEADER. |
| Period | : | August 2006 – May 2009. |
| Organization | : | MECON AGENCIES, ITC LIMITED - Bangalore. |
| Designation | : | Marketing Executive. |
| Period | : | January 2003 -July 2006 |

Job Responsibilities:

- Managing a team of 85 members and motivating them to achieve monthly sales targets.
- Highlighting the product advantages and closing the sales with complete customer satisfaction.
- Keeping in contact with existing customers in personnel.
- Agreeing on sales, prices, contracts, and payment.
- Promoting new products and special deals.
- Making orders and sending details to the sales office.
- Responsible for the overall sales strategy of the assigned area.
- Monitor daily activities of sales progress and accomplishment.
- Establish and maintain good contacts with all customers and maintain updated customer details of the assigned area.

- Generating Daily and monthly sales reports regarding the overall sales achievement and also competitor activities.
- Take and process order requests from customers who actively seek the conversion of inquiries.
- Handle sales documentation (quotation, delivery note, packing list, invoices/purchase order, etc.)
- Prepare the price list for stock items and include selling prices and cost prices.
- Work under general supervision.
- To maintain a positive relationship with existing customers
- Passionate, hard worker, and well-organized professional with the power to prioritize and multitask.
- Good liaison with all other department members.
- Able to work in a team.

ACHIEVEMENTS

- Promoted As the **All Rounder** in **NIK-NISH Retail Ltd** - Bangalore.

MARKETING EXPERIENCE

A confident individual with great determination and smart working ability. Proven ability to gather high attraction towards customers in marketing the product and convincing them about the product & the concept with excellent communication skills.

OTHER SKILLS

Computer Literate – Windows 10 & Email.
Operation of Office Equipment – Scanning and Photocopier.

LANGUAGES KNOWN

English, Kannada, Urdu, Tamil & Hindi

PERSONAL INFORMATION

Father's Name	:	Babu.A
Date of Birth	:	03-Jan-1978
Marital Status	:	Married
Nationality	:	Indian
Religion	:	Islam

DECLARATION:

I hope that my application will be considered and will provide me with an opportunity for an interview with a favorable reply at your earliest convenience. Thank you, and I assure you of my best sincere service always.

(B.NOWSHAD)



Date : 28th March , 2008

To

Dear Mr. B Noushad

Today, the fifth anniversary of the opening of our flagship store, we would like to thank you for contributing so much to our great success. Please accept this Gift Voucher as a small token of our appreciation for all the sincere efforts you have put in over the years.

Nik-Nish recognizes you as the '**All Rounder**' of the year.

Keep it up and we continue to go from strength to further strength, together, hand in hand.

With best wishes

Eela Jain

Director

Nik-Nish Retail Limited

Encl : The Gift Voucher



Date: 31/05/09.

To,

Mr. Nowshad B.
#5, 2nd cross, 3rd main
Jamia masjid street
Sugundy playa balaji nagar
Bangalore -560029

TO WHOM IT MAY CONCERN

Dear Mr. NOWSHAD B.

With reference to the above, we are in receipt of your notice of resignation dated 5th may, 2009.

You had successfully completed your service with Nik-Nish Retail Ltd. as a Floor Supervisor From: 12/July/06 to 05/May/09 at the Forum Mall, Bangalore.

The company hereby accepts your resignation and relieves you from your duties and responsibilities with effect from 06/May/09.

During the period of his assignment we found him sincere, hardworking and a keen learner.

We wish you success in all your future endeavors.

Warm Regards,

For Nik-Nish Retail Ltd.

A handwritten signature in blue ink, appearing to read 'Avik Bera'.

Avik Bera

(Store Manager)

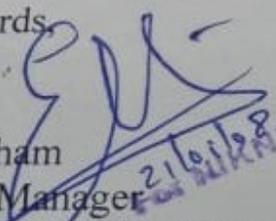


To Whom It May Concern:

This is to certify Naushad who is working as floor supervisor in our store His salary was increased from Rs 4500/- to Rs 8000/- which is effective from November 2007.

Date : 21/01/08

Regards,


Ehtasham
Store Manager
NIK-NISH Retail ltd

21/01/08
NIK-NISH RETAIL LTD.,
Authorised signatory

NIK-NISH RETAIL LTD.,
"THE FORUM", Shop Nos. 212, 212A & 212B
2nd Floor, #21, Hosur Road,
Bangalore - 560 028. ☎: 30918949





NIK-NISH



Nowshad

Floor Supervisor

Contact No. 9886115242

212, 212A, 212B, 2nd Floor, The Forum
Bangalore- 29 Ph : 91-80-32918949